

ORIGINAL  
FILE

RECEIVED

OCT - 8 1992

FEDERAL COMMUNICATIONS COMMISSION  
OFFICE OF THE SECRETARY

ORIGINAL  
FILE

Reference: Docket No. 92-90 Telephone <sup>10-5-92</sup>  
Consumer Protection Act of 1991.

Cold calling is very important to  
my business; waiting for projects to  
call me; for them choose others and  
not get me / the best service available  
I oppose limiting my ability to reach people,  
don't limit me, there is already a no-solicitation  
Rule in Florida - for those who choose that.  
Mark

ORIGINAL  
FILE

RECEIVED

OCT - 8 1992

FEDERAL COMMUNICATIONS COMMISSION  
OFFICE OF THE SECRETARY

George Kawell  
26030 Manzano Ct.  
Valencia Ca. 91355

RECEIVED

OCT 8 1992

MAIL BRANCH

Office of the Secretary  
Federal Communications Commission  
Attn. Docket No. 92-90  
1919 M Street, N.W.  
Washington, D.C. 20554

I am a professional Realtor, and cold calling is an essential element in the process of doing my business. It is also critical to the long term health of the Real Estate Industry in general. It promotes the sale of properties which is healthful to this country.

I respectfully submit my reasons against the drafting of a regulation to restrict person-to-person solicitations to residential homes.

Concerned Realtor & Citizen,

George Kawell

**COLDWELL  
BANKER**

RECEIVED

ORIGINAL  
FILE

OCT - 8 1992

FEDERAL COMMUNICATIONS COMMISSION  
OFFICE OF THE SECRETARY

COLDWELL BANKER  
RESIDENTIAL REAL ESTATE SERVICES  
26611 CARMEL CENTER PLACE  
CARMEL, CA 93923  
(408) 625-3300

Office of the Secretary  
Federal Communications Commission  
Attn: Docket No. 92-90  
1919 M Street, N.W.  
Washington, D.C. 20554

RECEIVED

OCT 8 1992

MAIL BRANCH

To Whom It May Concern,

It has been brought to my attention that the F.C.C. is drafting a regulation to restrict person-to person solicitations to residential homes. As a real estate salesperson such regulation would seriously hamper my ability to make a living. I regularly use the telephone to prospect for new clients. I am simply offering them a service which they may accept or reject. I know that 30% of my new business comes from people I have met through cold calling. To make this an illegal practice would hurt my business and the business of many of my fellow Realtors a great deal. I respectfully urge that this regulation not be drafted.

Sincerely,

*Leonard Colson*

Leonard Colson  
Realtor



# Vern Stewart

*Serving ALL of Alameda County*

**ab**

*allied brokers*

**(510) 889-6500**

Office of the Secretary Federal Communications Commission  
Attn: Docket No. 92-90  
1919 M Street, N.W. Washington, D.C. 20554

RECEIVED  
OCT 8 1992  
ORIGINAL  
FILE

FEDERAL COMMUNICATIONS COMMISSION  
OFFICE OF THE SECRETARY

To the person with the most power:

It is my understanding that legislation is being considered in Docket No. 92-90, Telephone Consumer Protection Act of 1991 that would inhibit or stop altogether "cold" calling in the residential real estate industry.

I am a Realtor. It is critical to me that the mechanism by which I create 90% of my business is not shut off. It is also critical that you understand that my clients are delighted to hear from me and seriously need my support and input with regard to their real estate needs. Often times - it is that initial call that sets up a lifetime relationship benefiting both parties.

I am however in support of legislation that can control the use of unintelligent recorded message giving devices that are not sensitive to emergencies and the desires of the receiving party.

Out of the many hundreds of calls I have made - I can only remember 2 or 3 that told me they were disturbed in any way, and those were very polite and I did not call again. The majority of the calls are completed with clients that welcome my product and my approach.

We need Real Estate to grow and prosper. Please understand that the loss of this very important tool would be catastrophic for me financially and to the real estate industry as a whole.

Your cooperation and concern in this matter are certainly appreciated.

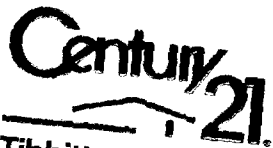
Yours truly,  
*Vern Stewart*  
Vern Stewart

RECEIVED

OCT 8 1992

MAIL BRANCH

*allied brokers • 21669 Redwood Road • Castro Valley • Ca • 94546*



Tibbitts

1826 First Street  
Cheney, Washington 99004-1906  
Bus. (509) 235-8463 / (509) 838-6913  
Fax (509) 235-8465  
Residence (509) 236-2470

RECEIVED

OCT - 8 1992

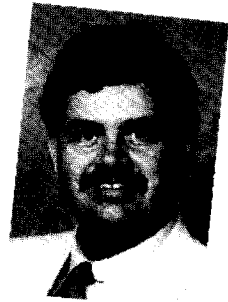
RECEIVED

FEDERAL COMMUNICATIONS COMMISSION  
OFFICE OF THE SECRETARY

OCT 8 1

MAIL BRANCH

ORIGINAL  
FILE



Charlie Johnson  
REALTOR®

10-3-92

RE: TELEPHONE CONSUMER PROTECTION ACT of 1991.

DOCKET NO. 92-90

Sir :

Cold - calling prospective sellers + buyers of REAL ESTATE is  
A CRUCIAL TOOL TO my BUSINESS. POLITE CALLS ALWAYS GET POLITE  
RESULTS. I STRIVE TO GET PEOPLE TO THANK ME FOR CALLING THEM  
REGARDING REAL ESTATE. I FEEL STRONGLY THAT PEOPLE WHO DON'T WANT  
TO BE BOTHERED RETAIN THE RIGHT TO "UNLIST" THEIR NUMBER OR  
HANG UP.

PLEASE - NO LAWS RESTRICTING PERSON TO PERSON calls. That's why  
we have phones --- TO call one another.

Thank you.

Charlie

P.S. Do you want investment property in Spokane  
Area? IF so...

Each Office Is Independently Owned And Operated

Call me.

RECEIVED

OCT - 8 1992

ORIGINAL  
FILE

FEDERAL COMMUNICATIONS COMMISSION

OFFICE OF THE SECRETARY

ABIO & ADLETA, REALTORS • 5956 Sherry Lane • Suite 100 • Dallas, Texas 75225 • 214/696-0900

October 6, 1992

RECEIVED

OCT 08 1992

MAIL BRANCH

Office of the Secretary  
Federal Communications Commission  
Attn: Docket No. 92-90  
1919 M. Street, N.W.  
Washington, D.C. 20554

To Whom It May Concern:

This letter is to let you know that I as a residential real estate agent cannot continue to be successful in this business if I am restricted from making cold calls on the telephone. I am imploring you not to draft a regulation to restrict person-to-person solicitations to residential homes.

The residential real estate industry cannot continue to grow and attempt to bring this country out of its present economic condition if this restraint of trade should be imposed on our industry.

Thank you for your consideration in this matter and we implore you to reconsider this regulation.

Yours very truly,





ORIGINAL

FILE

charlie pickrell  
broker dbw/f

RECEIVED

OCT 08 1992

MAIL BRANCH

RECEIVED

OCT - 8 1992

October 5, 1992

FEDERAL COMMUNICATIONS COMMISSION  
OFFICE OF THE SECRETARY

Office of the Secretary  
Federal Communications Commission  
1919 M Street, N.W.  
Washington, D.C. 20554

Refer to: Docket 92-90 Tele-  
phone Consumer Protection  
Act of 1991

Dear Sir:

I make five (5) telephone "cold" calls every workday. The calls are made in a friendly and inobtrusive manner. The conversations with my potential residential real estate customers rarely last more than one half a minute and frequently they thank me for calling them.

I feel that telephone "cold" calling is a part of keeping our great country economically strong. I urge you to not restrict this telephone privilege except as pertains to computerized, impersonal, automatic dialing machines.

Sincerely,

Charlie Pickrell  
Broker DBW/F

**RE/MAX** on tatum realty  
11811 north tatum blvd., suite 1065  
phoenix, arizona 85028  
office: (602) 494-9899/1-800-736-2974  
fax: (602) 494-9699

each office independently owned and operated





**Above  
the  
Crowd!**

RECEIVED

OCT 8 1992

FEDERAL COMMUNICATIONS COMMISSION  
OFFICE OF THE SECRETARY

RECEIVED

OCT 08 1992

MAIL BRANCH

ORIGINAL  
FILE

October 5, 1992

Office of the Secretary  
Federal Communication Commission  
1919 M Street, N.W.  
Washington, D.C. 20554

Attention: Docket Number 92-90

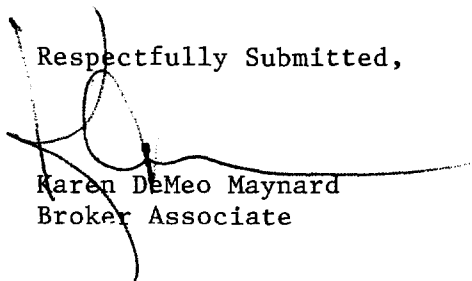
RECEIVED

OCT 08 1992

It is vital to my particular real estate business that this regulation to restrict person-to-person solicitations to residential homes not be passed. Cold calling is the heart of my business.

Docket No. 92-90, Telephone Consumer Protection Act of 1991

Respectfully Submitted,

  
Karen DeMeo Maynard  
Broker Associate

KDM:sp

**RE/MAX** Professionals

1704 Calumet Avenue  
Valparaiso, Indiana 46383  
Office: (219) 464-1007  
Fax: (219) 464-8343

Each Office Independently Owned and Operated



**COLDWELL  
BANKER**

RECEIVED

OCT 8 1992

FEDERAL COMMUNICATIONS COMMISSION  
OFFICE OF THE SECRETARY

ORIGINAL  
FILE

RECEIVED

OCT 08 1992

MAIL BRANCH

COLDWELL BANKER  
RESIDENTIAL REAL ESTATE SERVICES  
26611 CARMEL CENTER PLACE  
CARMEL, CA 93923  
(408) 625-3300

Office of the Secretary  
Federal Communications Commission  
Attn: Docket No. 92-90  
1919 M Street, N.W.  
Washington, D.C. 20554

To Whom It May Concern,

It has been brought to my attention that the F.C.C. is drafting a regulation to restrict person-to person solicitations to residential homes. As a real estate salesperson such regulation would seriously hamper my ability to make a living. I regularly use the telephone to prospect for new clients. I am simply offering them a service which they may accept or reject. I know that 30% of my new business comes from people I have met through cold calling. To make this an illegal practice would hurt my business and the business of many of my fellow Realtors a great deal. I respectfully urge that this regulation not be drafted.

Sincerely,

*Mary Colson*

Mary Colson  
Realtor

RECEIVED RECEIVER

OCT 8 1992

OCT 08 1992

FEDERAL COMMUNICATIONS COMMISSION  
OFFICE OF THE SECRETARY MAIL BRANCH

ORIGINAL  
FILE

Office of the Secretary  
Federal Communications Commission  
Attn: Docket No. 92-90, Telephone Consumer Protection Act of 1991  
1919 M Street, N. W.  
Washington, D. C. 20554

I believe that without being able to solicit business on the telephone, I would not be able to make a living for myself and my family. I am the sole support and I do not have a college education nor the money for one, nor, I'm afraid the time to get one since I am now 65 years old. I am retired but that is not enough to live on. I believe if people don't want to talk to me when I call them on the telephone, they will tell me so. Are we next going to be prohibited from knocking on doors for business too?

Please do not pass this regulation.

Docket No. 92-90, Telephone Consumer Protection Act of 1991.

Carmen Hinojosa  
2045 W. Ave. N-12  
Palmdale, CA 93551

*Carmen Hinojosa*



**Above  
the  
Crowd!**

RECEIVED

OCT - 8 1992

FEDERAL RESERVE  
COMMISSION  
NOTARY

RECEIVED

OCT 8 1992

Carl Abbs  
Broker-Notary

MAIL BRANCH

ORIGINAL  
FILE

Just a note to let you  
know I oppose legislation on  
Docket No - 92-90 Telephone  
Consumer Protection Act of 1991.

The use of the phone to  
make cold & prospect calls to  
my business is very important

Sincerely  
*Carl Abbs*

**CARL ABBS**  
RE/MAX ALL STARS REALTY  
268 N. LINCOLN STE. 11  
CORONA, CA 91720

**RE/MAX** All Stars  
2280 Wardlow, Suite 150  
Corona, California 91720  
Office: (714) 272-3000  
Residence: (714) 371-6964



Each Office Independently Owned and Operated

A MEMBER OF THE SEARS FINANCIAL NETWORK



SKY RIDGE REALTY  
RESIDENTIAL REAL ESTATE

RECEIVED

OCT 8 1992

RECEIVED

OCT 8 1992

ORIGINAL  
FILE

MAIL BRANCH

FEDERAL COMMUNICATIONS COMMISSION  
OFFICE OF THE SECRETARY

☐ LAKE ARROWHEAD VILLAGE  
P.O. BOX 1089  
LAKE ARROWHEAD, CA 92352  
BUS. (714) 336-2131  
FAX (714) 336-2400

☐ 74-850 HIGHWAY 111  
INDIAN WELLS, CA 92210  
BUS. (619) 773-2131  
FAX (619) 773-3973

September 30, 1992

Office of the Secretary  
Federal Communications Commission  
Attn: Docket No. 92-90  
1919 M Street N.W.  
Washington D.C. 20554

To whom it may concern,

It is my understanding that the FCC is drafting a regulation to restrict person to person solicitations to residential homes.

It is critical to all business to have the ability to promote itself through the telephone network. If such a restriction is effected it will have dire effects on all industry, and our economy in general. I am sure there are people who are abusing the use of the telephone, but to restrict those who are using the phone in a professional manner is unreasonable.

Please do not pass such a restriction, the unrestricted use of the telephone is critical to our business.

Regards,

*Bette Morreale*

Coldwell Banker Sky Ridge Realty  
Lake Arrowhead, California

A MEMBER OF THE SEARS FINANCIAL NETWORK

**COLDWELL  
BANKER**

SKY RIDGE REALTY  
RESIDENTIAL REAL ESTATE

RECEIVED

OCT 8 1992

MAIL BRANCH

ORIGINAL  
FILE

RECEIVED

OCT 8 1992

FEDERAL COMMUNICATIONS COMMISSION  
OFFICE OF THE SECRETARY

☐ LAKE ARROWHEAD VILLAGE  
P.O. BOX 1089  
LAKE ARROWHEAD, CA 92352  
BUS. (714) 336-2131  
FAX (714) 336-2400

☐ 74-850 HIGHWAY 111  
INDIAN WELLS, CA 92210  
BUS. (619) 773-2131  
FAX (619) 773-3973

September 30, 1992

Office of the Secretary  
Federal Communications Commission  
Attn: Docket No. 92-90  
1919 M Street N.W.  
Washington D.C. 20554

To whom it may concern,

It is my understanding that the FCC is drafting a regulation to restrict person to person solicitations to residential homes.

It is critical to all business to have the ability to promote itself through the telephone network. If such a restriction is effected it will have dire effects on all industry, and our economy in general. I am sure there are people who are abusing the use of the telephone, but to restrict those who are using the phone in a professional manner is unreasonable.

Please do not pass such a restriction, the unrestricted use of the telephone is critical to our business.

Regards,



Coldwell Banker Sky Ridge Realty  
Lake Arrowhead, California

ORIGINAL  
FILE

**TAMARA DAWN**  
REAL ESTATE

RECEIVED

RECEIVED

OCT 08 1992

OCT 8 1992

MAIL BRANCH

FEDERAL COMMUNICATIONS COMMISSION  
OFFICE OF THE SECRETARY

October 5, 1991

Office of the Secretary  
Federal Communications Commission  
Attention: Docket # 92-90  
1919 M Street  
Washington, D.C. 20554

To Whom it May Concern:

This letter is to inform you that Docket # 92-90, IE: The Telephone Consumer Protection act of 1991. If passed will be very detrimental to my career as a Real Estate professional. I understand the need to protect consumers from annoying and unfortunately sometime fraudulent telephone solicitations. I must inform you that cold calling is a very beneficial tool for the Real Estate professional in serving his or her clientele as well as generating future business.

Please do not cripple the Real Estate industries ability to do business, DO NOT pass docket # 92-90 the Telephone Consumer Protection act of 1991.

Sincerely,



Jeff Baker  
Realtor

JB/kjm

ORIGINAL  
FILE

  
**TAMARA DAWN**  
REAL ESTATE

RECEIVED

OCT 8 1992

FEDERAL COMMUNICATIONS COMMISSION  
OFFICE OF THE SECRETARY

October 5, 1991

Office of the Secretary  
Federal Communications Commission  
Attention: Docket # 92-90  
1919 M Street  
Washington, D.C. 20554

To Whom it May Concern:

This letter is to inform you that Docket # 92-90, IE: The Telephone Consumer Protection act of 1991. If passed will be very detrimental to my career as a Real Estate professional. I understand the need to protect consumers from annoying and unfortunately sometime fraudulent telephone solicitations. I must inform you that cold calling is a very beneficial tool for the Real Estate professional in serving his or her clientele as well as generating future business.

Please do not cripple the Real Estate industries ability to do business, DO NOT pass docket # 92-90 the Telephone Consumer Protection act of 1991.

Sincerely,



Tamara Dawn  
Realtor/Broker

JB/kjm

**COLDWELL  
BANKER**

LEISURE  
REAL ESTATE

October 2 1992

ORIGINAL  
FILE

RECEIVED ORIGINAL  
FILE

OCT 8 1992

FEDERAL COMMUNICATIONS COMMISSION  
OFFICE OF THE SECRETARY

MAMMOTH LAKES, CA 93546

BUS. (619) 934-2562

US. (800) 266-6966

FAX (619) 924-0250

OCT 08 1992

MAIL SHARED

92-90

Office of the Secretary  
Federal Communications Commission  
Attn. docket No. 92-90  
1919 M. Street, N.W.  
Washington D.C. 20554

To Whom it May concern:

I feel strongly that it is extremely important to my business to be able to continue to make person-to-person solicitations into residential homes.

I also feel it is important to my sellers that this marketing tool no be taken away.

I would hate to the proposed regulation - docket No. 92-90, Telephone Consumer Protection Act of 1991 - be put into effect.

Sincerely,

*Anita Crane*

Anita K. Crane  
Coldwell Banker/Leisure R.E.

No. of Copies rec'd 0  
List A B C D E

